

## C. MÓNICA CAPRA, PHD

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Updated 05.2021

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### RECENT APPOINTMENTS

- (Current) Professor of Economic Sciences, Claremont Graduate University  
Affiliate Faculty: Center for Neuroeconomics  
Member: Bolivian Academy of Economic Sciences
- (S 2015 – S 2016) Professor and Chair, Department of Economics, Claremont Graduate University
- (F 2014 – S 2015) Associate Professor, Department of Economics, Claremont Graduate University
- (F 2014) Acting Chair, Division of Politics & Economics, Claremont Graduate University
- (2010 – 2014) Associate Professor, Department of Economics, Emory University  
Affiliate Faculty: Center for Neuropolicy, Emory  
Neuroscience and Behavioral Biology, Emory  
Latin American and Caribbean Studies, Emory  
Institute for Human Rights, Emory  
Experimental Economics Center, GSU
- (2003 – 2010) Assistant Professor, Department of Economics, Emory University  
(2000 – 2003) Assistant Professor of Economics, Washington & Lee University

### OTHER POSITIONS

- (F 2016) Visiting Research Scholar, Social and Decision Analytics Lab, VA
- (F 2008) Visiting Professor, GATE, Lyon France
- (F 2003) Consultant, Ministry of Hydrocarbons, Republic of Bolivia
- (F 2002) Visiting Professor of Economics, California Institute of Technology
- (F 1999) Consultant, Central Bank of Bolivia, Republic of Bolivia
- (1998) Visiting Professor of Economics, Walton College of Business, Univ. of Arkansas
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### EDUCATION

- (1999) PhD in Economics, University of Virginia, Charlottesville
- (1992) BA in Economics, Franklin and Marshall College (graduated with Honors)

## PUBLICATIONS

- “Altruistic self-concept mediates the effects of personality traits on volunteering: Evidence from an online experiment” (with B. Jiang and Y. Su) *Journal of Behavioral and Experimental Economics*, vol 92, June 2021.
- “Evolutionary Psychology and Economics” (with P. Rubin) *forthcoming* in the *SAGE Handbook of Evolutionary Psychology*, SAGE Publishing 2020.
- “Understanding decision processes in guessing games: a protocol analysis approach” *Journal of the Economic Science Association*. 10.1007/s40881-019-00074-0. July 2019.
- “Are (Active) Entrepreneurs a Different Breed?” (with B. Jiang) *Managerial and Decision Economics* 39 (11), June 2018 613-628.
- “Coordination and Common Knowledge on Communication Networks” (with G. Korkmaz, A. Kraig, C. Kuhlman, K. Lakkaraju, and F. Vega-Redondo) *Proceedings of the 17th International Conference on Autonomous Agents and MultiAgent Systems (AAMAS '18)*. International Foundation for Autonomous Agents and Multiagent Systems, Richland, 1062–1070.
- “Drive and Confidence Characterize Entrepreneurs” (with Bing Jiang) in *Personality Traits and Types: Perceptions, Gender Differences and Impact on Behavior*, Judy Hawkins (ed.) Nova Science Publishers, September 2015.
- “Entrepreneurship and Credit Rationing: How to Screen Successful Projects” (with Irene Comeig and Matilde O. Fernández-Blanco) in *Entrepreneurship, Innovation and Economic Crisis: Lessons for Research, Policy and Practice*, 139-148. K. Rüdiger, M. Peris-Ortiz and A. Blanco-Gonzalez (eds) Springer International, 2014.
- “You Can’t Gamble on Others: Dissociable Systems for Strategic Uncertainty and Risk in the Brain” (with W. Ekins, R. Caceda, and G. Berns) *Journal of Economic Behavior and Organization* 94 (October 2013): 222-233.
- “Can Personality Type Explain Heterogeneity in Probability Distortions?” (with B. Jiang, J. Engelmann, and G. Berns) *Journal of Neuroscience, Psychology and Economics*, September 2013, 6(3), pp: 151 – 166.
- “Differential Neurobiological Effects of Expert Advice on Risky Choice in Adolescents and Adults” (with J. Engelmann, S. Moore and G. Berns) *Scan*, May 2012, doi: 10.1093 / scan / nss050, pp: 557 – 567.
- “The Price of Your Soul: Neural Evidence for the Non-Utilitarian Representation of Sacred Values” (with G. Berns, E. Bell<sup>+</sup>, M. Prietula, B. Anderson, J. Ginges, and S. Atran) *Philosophical Transactions, Proceedings of the Royal Society, B*, March 2012, 367(1589), pp. 754-762.
- “Rationality and Utility: Economics and Evolutionary Psychology” (with P. Rubin) *Evolutionary Psychology for the Business Sciences*, 319 – 338, Gad Saad (ed) Springer, 2011.

- “The Evolutionary Psychology of Economics” (with P. Rubin) in *Applied Evolutionary Psychology*, Craig Roberts (ed) Oxford University Press, 2011.
- “Neural Insensitivity of Upticks in Value is Associated with the Disposition Effect” (with A. Brooks and G. Berns) *NeuroImage*, November 2011  
doi:10.1016/j.neuroimage.2011.10.081
- “The Effects of Induced Mood on Bidding in Random Nth-price Auctions,” (with K. Lanier and S. Meer) the *Journal of Economic Behavior and Organization*, August 2010, 7(2), 223-234
- “Project performance and the antecedents and implications of project group member ties: A multi-level analysis” (with E. Bendoly and D. Thomas) *Decision Sciences*, 41(3), August 2010.
- “From Bad to Worse: Striatal Coding of Relative Value of Painful Decisions,” (with A. Brooks, V.S. Chandrasekhar, C. Noussair, J. Engelmann, and G. Berns) *Frontiers in Decision Neuroscience*, Sept. 19, 2010.
- “Neural Mechanisms of the Influence of Popularity on Adolescent Ratings of Music” (with G. Berns, S. Moore and C. Noussair) *NeuroImage*, 49 (3), February 2010, 2687-2696
- “Exploiting Moral Wiggle Room: Illusory Preference for Fairness? A Comment” (with T. Larson) *Judgment and Decision Making*, 4, October 2009, 467-474.
- “Moral Hazard and Credit Screening in an Experimental Market” (with I. Comeig and M. Fernández) *18th World IMACS / MODSIM Congress, Cairns, Australia 13-17 July 2009* <http://mssanz.org.au/modsim09>
- “Tie Me Up! An Empirical Investigation of Perceived Tie Characteristics of Prospective Connections Creating Social Network Links” (with E. Bendoly and D. Thomas) *AMCIS 2009 Proceedings, Jan. 2009*. <sup>[1]</sup><sub>[SEP]</sub>Available at: <http://works.bepress.com/dominict/1>
- “Adolescent Engagement in Dangerous Behaviors is Associated with Increased White Matter Maturity of Frontal Cortex,” (with G. Berns and S. Moore) *Public Library of Science – One*, Vol 4, No. 8, August 2009, e6773
- “The Impact of Simple Institutions in Experimental Economies with Poverty Traps” (with C. Camerer, L. Feiler, C. Noussair, V. Sovero, and T. Tanaka) the *Economic Journal*, lead article, 119(539), July 2009, 977-1009
- “Expert Advice Neurobiologically “Offloads” Financial Decision-Making under Risk” (with G. Berns, J. Engelman, and C. Noussair) *Public Library of Science – One*, 4(3), March 2009, 1-14.
- “Nonlinear Neurobiological Probability Weighting Functions for Aversive Outcomes” (with G. Berns, J. Chappellow, S. Moore, and C. Noussair) *NeuroImage*, 39 (4), February 2008, 1499-1509
- “Communication and the Extraction of Renewable Natural Resources with Threshold Externalities,” (with T. Tanaka) in *Environmental Economics, Experimental Methods*, Todd Cherry, Stephan Kroll, and Jason Shogren (Eds.), Oxford: Routledge, 2008.

- “Three Studies on the Neuroeconomics of Decision-making when Payoffs are Real and Negative” (with G. Berns and C. Noussair) in *Advances in Health Economics and Health Services Research*, Kevin McCabe and Daniel Houser (Eds.), Elsevier, 2008.
- “Neurobiological Regret and Rejoice Functions for Aversive Outcomes” (with P. Chandresakhar, S. Moore, C. Noussair, and G. Berns) *NeuroImage*, 39 (4), February 2008, 2047-2057
- “A Shocking Experiment: New Evidence on Probability Weighting and Common Ratio Violations” (with G. Berns, S. Moore and C. Noussair) *Judgment and Decision Making*, 2(4), August 2007, 234-242
- “Receptor Theory and Biological Constraints on Value” (with G. Berns and C. Noussair) *Annals of the New York Academy of Sciences*, 1104, June 2007, 301-309
- “Probability Weighting over Losses: Behavioral and neurobiological measures” (with G. Berns, J. Chappelow, S. Moore and C. Noussair) *Waseba*, Keisoshobo, Tokyo (in Japanese), 2007.
- “Behavior in One-shot Traveler's Dilemma Games: Model and Experiment with Advise” (with S. Cabrera and R. Gomez) *Spanish Economic Review*, 9(2), June 2006, 129-152
- “Mood Driven Behavior in Strategic Interactions,” *American Economic Review, Papers and Proceedings*, 94(2), May 2004, 387-372
- “A Common Pool Resource Game with Sequential Decisions and Experimental Evidence” (with L. Bru, S Cabrera, and R. Gomez) *Experimental Economics*, July 2003, 6, 91-114
- Bounded Rationality and Decision Processes" in *Estrategia y Competitividad Global*, Facultad Universidad Andina Simon Bolivar (in Spanish), May 2003.
- “Learning and Noisy Behavior in an Experimental Study of Imperfect Price Competition," (with J. Goeree, R. Gomez, and C. Holt), *International Economic Review*, August 2002, 43(3), 613-636
- “Classroom Games: A Prisoner’s Dilemma," (with C. Holt) the *Journal of Economic Education*, Sumer 2000, 229-236
- “Predation, Asymmetric Information, and Strategic Behavior in the Classroom: An Experimental Approach to the Teaching of Industrial Organization," (with J. Goeree, R. Gomez, and C. Holt) *International Journal of Industrial Organization*, January 2000, 18(1), 205-225
- “Treasury Auctions in Bolivia” *Revista de Análisis, Banco Central de Bolivia* (in Spanish), December 1999, 2(2), 122-155
- “Anomalous Behavior in a Traveler’s Dilemma?” (with J. Goeree, R. Gomez, and C. Holt) the *American Economic Review*, June 1999, 89 (3), 678-690
- “Coordination” (with C. Holt) *Southern Economic Journal*, 65(3), January 1999, 630-636.
- “A Dynamic Decision Model with Error” in *Jóvenes Economistas en Andalucía*, Eds. Facultad de Ciencias Económicas y Empresariales de la Universidad de Málaga (in Spanish), May 1999.

## Edited Volumes

*Handbook of Experimental Game Theory*, C. M. Capra, R. Croson, M. Rigdon, and T. Rosenblat (eds.), Edward Elgar Press, 2020, ISBN: 978 1 78536 332 0

## Working Papers

- “Do pledges lead to more volunteering? An experimental study (with B. Jiang and Y. Su) R&R at *Economic Inquiry*.
- “Can text message reminders influence healthy lifestyle choices of Hispanics? Exploratory study with mobile clinic patients.” (with M. Sierra, G. Rustamov, S. Mowjood, S. Chatterjee, O. Alharbi, S. Ewais) Manuscript submitted for review.
- “An Experimental Study of Common Knowledge and Coordination on Social Networks” (with G. Korkmaz, F. Vega Redondo, A. Kraig, C. Kuhlman, B. Good). Manuscript under review.
- “How did it get so late so soon? The Effects of Time Perception on Discounting (with J.Y. Park). Unpublished working paper.
- “Back-to-basics: attitudinal questions can predict pro-social behaviors,” (with K. Lanier and S. Meer). Unpublished working paper

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## GRANTS

### External Grants:

“The dynamics of social networks on social networks” (\$2.1M) Airforce Office of Scientific Research. Gizem Korkmaz (PI), Co-Principal Investigators: **Read Montague**, Virginia Tech; **Monica Capra**, Claremont Graduate University; **Chris Kuhlman**, University of Virginia; and **Mark Orr**, University of Virginia. 10/17 – 9/22

“Homo SocioNeticus: Scaling the cognitive foundations of online social behavior” (\$6.7M) Defense Agency Research Projects Agency (DARPA). Orr, Mark (PI), Christian Lebiere, James Moody, Peter Pirolli, Joseph Austerweil, Noah Goodman, Monica Capra 11/17 – 12/20

“The Neurobiology of Uncertainty” (\$950,000) National Institute of Drug Abuse (NIDA) Gregory Berns (PI), Co-Principal Investigators: Monica Capra and Charles Noussair, 5/03 – 4/14

“Measuring Individual Characteristics of Hispanic Entrepreneurs in Atlanta” (\$20,000) the Kauffman Foundation and Georgia Regional Alliance (GRA) Monica Capra principal investigator, 07/08 – 07/10

“Neurobiology of Reward and Preference in Adolescence” (\$900,000) National Institute of Drug Abuse (NIDA) Gregory Berns (PI), Co-Principal Investigators: Monica Capra and Charles Noussair, 9/05 – 8/11

### Internal Grants:

BLAIS Grants, Claremont Graduate University (\$16,000), F 2016 – F 2018

Fletcher Jones Foundation, Claremont Graduate University (\$7,250), F2015

Woodruff Presidential Funds, Emory University, F2007, S2008, and F2009

College Grants Management Office seed funding for “An Experimental Study of Individual Characteristics of Hispanic Entrepreneurs in Atlanta” (\$20,000), May 2007

Associate Dean of Research funding for “The Introduction of Experimental Methods in the Analysis of Institutions and their Effect on Economic Growth” (\$10,800), February 2004

University Research Committee (URC) funding for “The Effects of Affect in Strategic Interactions: Learning and Models of Others” (\$6,550), February 2004

Institute for Comparative and International Studies Travel Grant, Emory University, October 2003

### **Teaching Grants:**

Theory Practice Learning Mini Grant (Spring 2008)

Teaching Research Grant (Spring 2007)

New Course Development Grant (Spring 2005 and Spring 2006)

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### **HONORS AND FELLOWSHIPS**

Bolivian Academy of Economic Sciences, (nominated and approved in 2020, to be inducted in 2021)

Phi Beta Kappa Excellence in Teaching Award, Emory University (Fall 2009)

Fantastic Four: young promising researchers the HUB, Emory Wheel Magazine (Fall 2007)

Recognition for Excellence in Teaching Award, Emory University (Spring 2005)

Top Publishing Liberal Arts Assistant Professor in the U.S. (1991-2001) Ranked second among US publishing liberal arts assistant professors in the U.S.

### **Other Grants/Honors/Fellowships received:**

- Marquis Who-Is-Who in America 2010 edition
- Glenn Grant, Washington and Lee University (2000-2001)
- Summer Research Grant, University of Arkansas (1999)
- TA development Grant, University of Virginia (1997-1998)
- Academic Enhancement Program Summer Research Grant, University of Virginia (1997)
- Academic Enhancement Program Summer Fellowship, University of Virginia (1997)
- DuPont Fellowship, University of Virginia (1993-1996)
- Merit Scholarship: Franklin and Marshall College (1989 – 1992)
- Merit Scholarship: United World Colleges –UWC – Scholarship, Lester B. Pearson College of the Pacific (1987-1989)

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### **TEACHING AND MENTORING**

#### **Graduate Program Courses:**

Microeconomic Theory I / Game Theory and Asymmetric Information / Experimental Economics / Workshop in Experimental Research / Behavioral Economics / Applications of Economics & Psychology / Behavioral Economic Applications / Game Theory and Asymmetric Information

**PhD and MA Advisees:**

CGU Committee Chair:

- Yuxin Su (PhD in Economics, CGU chair, May 2021) “Three Essays on Pro-social Behaviors.” SkEMA Business School, a member of the **Conférence des Grandes Ecoles**
- John Shideler (PhD in Economics, CGU co-chair, May 2020) “Adoption, Spatial Patterns and Behavioral Mechanisms in California Turf Removal Rebate Programs.” On the job market.
- Jae-Joon Lee (PhD in Economics, CGU, June 2019) “Essays in Behavioral and Experimental Economics,” Postdoctoral Student at Sloan School of Business, **MIT**.
- Ji Yong Park (PhD in Economics, CGU, June 2016) “The Role of Subjective Time Perception in Delay Discounting: Theory and Experiments,” Senior Researcher **Korean Energy Economics Institute**.
- Erica Martin (PhD in Economics - CGU, April 2016) "Economic Perspectives on Domestic Violence: Offering New Insights with Spatial Analysis", **Assistant Professor of Economics, Cal State San Marcos**.

CGU Committee Member:

- Chandler Clemons On Volatility, Outliers, and Uncertainty (PhD in Economics – CGU May, 2021).
- José Bayoán Santiago Calderón (PhD in Economics – CGU May, 2019). Postdoctoral studies at the University of Virginia.
- Eliana Perez (PhD in Education – CGU May, 2019) “We never needed papers to thrive: Entrepreneurship in the Shadows.” Stanford Latino Entrepreneurship Initiative, Stanford University.
- Adriana Kraig (PhD in Politics and Economics – CGU August, 2018). “Microfinance Loans and Solicitation with a Social Purpose Corporate Apologies, Internal Organizational Trust in Police Departments.” Consultant, Opinion Dynamics.
- Galib Rustamov (PhD in Economics - CGU May, 2017) “Left –digit Bias and Limited Attention in the Residential Energy Consumption.” Senior Marketing Analyst, Southern California Edison.
- Andrew Royal (PhD in Economics - CGU April, 2016) "Essays on Consumer Behavior and Insurance" Post-doctoral researcher at Resources for the Future, Washington D.C.

Emory University Committee Chair:

- Bing Jiang (PhD in Economics - Emory, July 2013) “Three Papers on Risk and Personality.” Assistant Professor of Economics, Virginia Military Institute.

- Chenying “Claire” Tang (MA in Economics - Emory, July 2012) “Why do we like what we like? How choice shapes preferences.” PhD, Arizona State University
- Kelli Lanier (PhD in Economics - Emory, July 2012) “The Evolution of Trust and Cooperation: Field and Laboratory Experiments.” Senior Lecturer, Emory University.
- Shireen Meer (Dissertation Chair – PhD in Economics - Emory August 2007) “Affect in Markets: Experimental Evidence.” Senior Analyst, Exponent, Inc. (Washington, DC)
- Tara Larson (MA in Economics - Emory May 2005) “The Use of Strategic Ignorance in Dictator Games when Payoffs Aren’t Transparent.” Lecturer, University of Texas Arlington.

Emory University Committee Member:

- Sarah Calcutt (PhD in Psychology - Emory April, 2016) "Are Chimpanzees More Averse to Social Risk than to Non-Social Risks? The Trust Game Paradigm."
- Andrei Popa (PhD in Psychology - Emory, August 2013) “Complexity, Darwinism. And the Emergence of High-Level Phenotypes.”
- Erin Robbins (PhD in Psychology - Emory, May 2013) “Cognition and Development in Early Childhood.”
- Malini Suchak (PhD in Psychology - Emory, April 2013) “Factors that Promote Cooperation in Chimpanzee’s Complex Social Environments.”
- Andrew Brooks (PhD in Behavioral Neuroscience - Emory, November 2012) “The Neural Coding of Loss.”
- Roberta Calvert (PhD in Economics - Georgia State University, August 2011) AYS of Public Policy, “The determinants and effects of moral values on giving, volunteering, and law-abiding behavior.”
- Yaron Lahav (PhD in Economics - Emory, May 2007) “The Role of Beliefs in the Process of Decision Making under Uncertainty.”

**Undergraduate Program Courses:**

Experimental Economics / Economic Games and Experiments / Economics and Psychology / Latin American Economics / Microeconomics / Mathematical Economics

**Honor Student Advisees:**

- Canyon “Lucy” Zhan (Spring, 2012)
- Daniel Lee (Spring, 2010)
- Vanessa Gonzalez (Spring, 2007)
- Bruno Camargo (Spring, 2006)
- Lucila Crena (Spring, 2006)
- Lei Li (Spring, 2005)
- Oliver Bohorquez (Spring, 2004)

**Undergraduate Students involved in Scholarly Inquire and Research at Emory (SIRE):**

- Bong Seo (2013)
- Geunyoung Kim (2012 – 2013)



- Arundati Murthy (2008 - 2009)
- Katherine Morris (2007 - 2008)
- Vanessa Gonzalez (2005 - 2006) \*
- Lucila Crena (2004 - 2005) \*\*
- Lei Li (2004) \*

\* Winners of the *Jack and Lewis Greenhut Prize* for excellence in economics and promise for graduate studies.

\*\* Winners of the *Whitman Prize in Economics* for analytic clarity, personal integrity, and leadership.

### Teaching Training Activities:

Center for Teaching and Curriculum Teaching Pairs/Triplets (Fall 2003; Fall 2005; Spring 2006, Fall 2006, Spring 2007)

Teaching workshop with Marshall Gregory (Summer 2004)

Center for Teaching and Curriculum Callaway Gardens Retreat, Faculty invited panelist and participant (March 2004)

Intercollegiate Teaching Retreat at Rollins College (May 2002)

### Teaching at other Universities:

Neuroeconomics (Summer School at EAFIT, Medellin Colombia)

The New Frontiers of Experimental and Behavioral Economics (University of Lyon II, France)

Latin American Economies (California Institute of Technology)

Intermediate Microeconomics (Washington and Lee University)

Mathematical Economics (Washington and Lee University)

Managerial Economics (Walton School of Business, University of Arkansas)

Experimental Economics (Washington and Lee University & University of Virginia)

## PROFESSIONAL SERVICES

### Editorial Roles

Experimental Economics

Journal of the Economic Science Association

Frontiers Decision Neuroscience

Frontiers in Behavioral Neuroscience – Hormones and Economic Behavior Guest Editor

Frontiers in Psychology

### Review Panels

Secure and Trustworthy Cyberspace – the National Science Foundation (S 2015)

Behavioral and Social Networks, NIA – the National Institute of Health (S 2014)

Decision Risk and Management Science, SEBS – the National Science Foundation (2010 – 2012)

### Mentor

The American Economic Association *Committee for the Status of Women in the Economic Profession* (Jan 2018)

## Conference Co-organizer

WEAI Economic Science Association sessions co-organizer (since 2018)

The 4<sup>th</sup> Annual Southwestern Experimental & Behavioral Economics Conference (May 2019), in Claremont, CA

The 15<sup>th</sup> Annual Western Economic Association International – ESA sessions (March 2019), in Tokyo, Japan

The Claremont Experimental and Behavioral Economics Conference (May 2015), in Claremont, CA

The Annual Economics Science Association World Meetings (February 2006), in Atlanta, GA

## Refereeing:

The American Economic Review / Econometrica / Economics Inquiry / Economic Theory / Economics and Philosophy / Emotion / European Economic Review / Experimental Economics / Frontiers / Games and Economic Behavior / International Journal of Game Theory / International Journal of Industrial Organization / Journal of Economic Behavior and Organization / Journal of Economic Education / Journal of the Economics Science Association / Journal of the European Economic Association / Journal of Neuroscience, Psychology and Economics / Judgment and Decision Making / Management and Decision Economics / Management Science / Medical Decision Making / Organizational Behavior and Human Decision Processes / PLOS-One / Review of Industrial Organization / SCAN / Southern Economic Journal

## Professional Memberships:

American Economic Association / Economic Science Association / Western Economic Association International / Southern Economic Association / Econometric Society

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## PRESENTATIONS

### Symposia and Workshop Invitations:

#BEHR International Virtual Summit, speaker (Sept 23<sup>rd</sup> – 25<sup>th</sup>, 2020)

Complexity Economics, Santa Fe Institute speaker and panelist (Nov 8<sup>th</sup> – 9<sup>th</sup>, 2019)

The Science of Diversity and Inclusion, University of Chicago (Sept 21<sup>st</sup> – 23<sup>rd</sup>, 2018)

Workshop on Experimental Economics and Entrepreneurship, Copenhagen Denmark (May 3<sup>rd</sup> - 5<sup>th</sup>, 2018)

Bonn Workshop on Moral Reasoning, Bonn Germany (March 23<sup>rd</sup>-25<sup>th</sup>, 2017)

Latin American Econometric Society Invited Presentation, Medellin Colombia (November 18<sup>th</sup>, 2016)

Vernon Smith Experimental Economics Lab at Antigua, Guatemala (February 24<sup>th</sup>, 2016)

Los Angeles Behavioral & Experimental Lab at USC (June 19<sup>th</sup> – 31<sup>st</sup>, 2014)

Universidad Privada de Bolivia - La Paz, MA/MBA Programs (June 1, 2013)

Catholic University Financial Administration and Strategy Program (June 8, 2013)

Maastricht Behavioral and Experimental Economics Symposium (June 5–8, 2008)

Mini-conference on the Foundations of Accounting, Goizueta Business School (January 20–21, 2006)  
Experimental Finance: Individuals, Firms and Financial Institutions, the Federal Reserve Bank of Atlanta (September 22-23, 2005)  
Experimental Public Economics, GSU Andrew Young School of Public Policy (May 23-24, 2005)  
Appalachian State University, Boone North Carolina (April 2005)  
Workshop on Bounded Rationality in Markets, European University Institute (EUI), Florence, Italy (July 2001)

### **Seminar Presentations:**

Recent:

Universidad Privada de Bolivia (May 2021) – Virginia Tech (October 2020) – Tilburg University (May 2019) – University of San Francisco (February, 2019) – University of California, Merced (November 2018) – Chapman University (April, 2018) – University of Southern California (March, 2017) – Tulane University (February, 2017) – George Mason University (December 2016) – Social and Decision Analytics Lab (October 2016) – Baylor College (September 2016) – Texas A&M (September 2016) – Virginia Tech (April 2016) – Loyola Marymount University (November 2015) – Chapman University (November 2014) - Catholic University of La Paz (July 2013) – Claremont Graduate University (February 2013) – MD/PhD Emory School of Medicine & Rollins School of Public Health (March 2012), Georgia Tech (November 2011) – Konstanz University, Konstanz, Germany (May 2011) – University of Oregon, Eugene, OR (April 2009) - Florida State University, Tallahassee, FL (November 2008) - Texas A&M University, College Station, TX (October 2008) – Rice University, Houston, TX (October 2008) – Center for Mind Brain and Culture, Emory College, Atlanta, GA (October 2008) – University of Lyon II, *Université Lyon II*, Lyon France (September 2008) - Institute des Sciences Cognitives, Centre National de la Recherche Scientifique – CNRS, France (September 2008) – University of Granada, Granada Spain (April 2008) - University of Geneva, Geneva Switzerland (March 2008).

1999 – 2007:

Georgia State University, Atlanta, GA (September 2007) – Auburn University, Auburn, AL (May 2007) – University of Massachusetts, Amherst, MA (March 2006) – University of Southern Florida, Tampa (March 2004) – Emory University, Atlanta, GA (January 2003) – California Institute of Technology, Pasadena (December 2002) - Loyola-Marymount University, Los Angeles (November 2002) – European University Institute (EUI), Florence, Italy (July 2001) – University of Malaga, Spain (May 2001) – University of Missouri, Columbia, MO (March 2001) – University of Málaga, Spain (May 1999) – Officer Program, Military School of Engineering, La Paz (August 1999).

### **Conference Presentations:**

2019 – present:

American Economic Association online Virtual Meeting (discussant) – Economics Science Association online Virtual Meeting – Western Economic Association International online Virtual Meeting – Process data workshop and Economic Science Association, Long Beach, CA – American Economic Association, Atlanta, GA.

2008 – 2018:

Western Economic Association International, Tokyo Japan – Economics Science Association, Antigua Guatemala - Bay Area Experimental Economics Workshop, San Francisco, CA - Network Sciences

and Economics, Nashville, TN - Science of Philanthropy, Chicago, IL - Latin American Economic Association, Medellin, Colombia - Economics Science Association, Dallas, TX - Bay Area Behavioral & Experimental Economics - (BABEE) Santa Cruz, CA - Economic Science Association European Meetings (ESA), Prague, Czech Republic – Southern Economic Association (Tampa, FL) – Economic Science Association (ESA), Tucson, AZ. American Economic Association (AEA), Atlanta, GA (session organizer) – Southern Economic Association (SEA), San Antonio, TX – Human Social Cultural Behavioral Modeling (HSCB), Washington, DC - Society for the Advancement of Behavioral Economics (SABE – IAREP), Halifax, NS Canada – Economic Science Association World Meetings, Lyon France – International Meetings of Experimental and Behavioral Economics Alicante, Spain – IAES North American Meetings, Savannah, GA – Economic Science Association World meetings Rome, Italy.

1999 – 2007:

Southern Economic Association meetings, Charleston, SC - Society for the Advancement of Behavioral Economics, annual meetings, Paris, France - Economic Science Association world meetings, Atlanta, GA (conference organizer) - Economic Science Association North American meetings, Tucson AZ - Southern Economic Association meetings, Washington, DC (session organizer) - Economic Science Association world meetings, Montreal, Canada – Economic Science Association North American meetings, Tucson, AZ - Southern Economic Association meetings, New Orleans, LA - Economic Science Association world meetings, Amsterdam, Holland - Economic Science Association North American meetings, Tucson, AZ - American Social Science Association meetings, San Diego, CA - Society for the Advancement of Behavioral Economics, Lake Tahoe, NV - Southern Economic Association meetings, Tampa, FL - Economic Science Association world meetings, Barcelona, Spain - Public Choice Society Meetings, New Orleans, LA - Southern Economic Association meetings, Baltimore, MD - Economic Science Association North American meetings, Tucson AZ - American Social Sciences Association meetings, Chicago, IL - SETIT meetings, Durham, NC - Virginia Economic Association meetings, Charlottesville, VA.

#### **Claremont Graduate University presentations:**

DPE Tuesday Talks "Can Personality Type Explain Heterogeneity in Probability Distortions?" Fall 2013

DBOS Cognitive Lunch "The Neurobiology of Cheap Talk." Spring 2014

Experimental Methods Conference "Attitudinal and Behavioral Measures of Trust." Spring 2014

#### **Emory University presentations:**

Network Science and Application All University Course "Economic Complexity" (March 11, 2013)

Moral Wiggle Room in Economic Experiments Fairness Conference - Emory University (October 19, 2012)

Distinguished Lecturer All University Course "Economic Perspectives: Methland" (March 6, 2011)

Classroom on the Quad "The Economic and Business Impacts of Immigration" (February 26, 2008)

Center for Mind, Brain, and Culture "Social Decision-making: Neuro-scientific and Economic Perspectives" (October 21, 2008)

Latin America and Caribbean Studies "Are entrepreneurs a different breed" (February 15, 2009)

## **INSTITUTIONAL SERVICES**

### **University-wide Services:**

CGU Appointment and Tenure Committee Member (2016 – 2019)  
CGU Faculty Research Committee Member (2015 – 2016)  
CGU Academic Planning Task Force Member (2014 – 2015)  
Quantitative Theory and Methods Complex Networks Theme Organizer (2013 – 2014)  
Emory Center for Mind Brain and Culture Advisory Board (2012 – 2013)  
Emory Neuroscience Interdisciplinary Scholars Program Committee Member (2009 – ongoing)  
Emory College Committee on Fundraising Member (2006 – 2010)  
Class of 2012, Orientation Information Fair Representative (Fall 2008)  
Faculty Leader for Freshman Advising and Mentoring at Emory (FAME) (2006)  
Center of Teaching and Curriculum (CTC) Course Development Grant Reviewer (Spring 2007)  
Dean's Teaching Fellowship Committee Reviewer (Spring 2006)  
Piedmont Project Participant Sustainability initiative (Spring 2005)  
Conversations with the President's Commission on Race and Ethnicity (PCORE) (Fall 2005)  
Class of 2009, Orientation Information Fair representative (Fall, 2005)  
Honor Code Departmental Liaison (Fall 2004 – Fall 2005)  
Honor Code Appeals Committee (Fall 2004)

### **Departmental & Division Services:**

#### **Claremont Graduate University:**

Pomona/CGU Colloquium Organizer (F 2015 – S 2019)  
Chair, Department of Economics (F 2014 – S 2016)  
Behavioral and Institutional Economics Seminar Co-organizer (F 2014 - present)  
Professionalization Workshop Co-organizer (S 2013 - present)  
Tuesday Talks Organizer, Division of Politics & Economics (F 2014 – S 2019)  
Acting Chair of the Division of Politics & Economics, Claremont Graduate University (F 2014)  
The Job Market for Economists: A workshop for graduate students (F 2013)

#### **Emory University:**

Chair of Economics Strategic Planning Committee for building a new vision (2012 – 2013)  
Grant Writing Committee Chair and Workshop Organizer (2009 – 2013)  
Member of the Fundraising Committee Economics (2009 - 2013)  
Organizer, Experimental Economics Seminars (2003 – 2009)  
Pedagogy Seminar Organizer “The Millennium Generation” Andrea Hershatter (Spring 2009)

Faculty Recruitment Committee (2004 – 2005, 2007 – 2008)  
Co-organizer, Graduate Microeconomics Workshop (Spring, 2007)  
Graduate Student Recruitment (Spring 2004, Spring 2006, and Spring 2007)  
Faculty Transfer Student Advisor (Fall 2006)  
Core Exam Committee Chair (Summer 2004) and member (Summer 2006)  
PhD Mock Interviews (Fall 2003; Fall 2005)  
Peer Teaching Reviews (Spring 2004, Spring 2005, Spring 2008)  
Co-preparation of proposal for the Capital Campaign “Social Sciences Experimental Lab” (Fall 2003)  
Economics Library Liaison (Fall 2003)

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## **OTHER ACTIVITIES**

### **Scientific Adviser**

*Syntoniq™* Behavioral Finance in Action (since 2017)

*UpsideRisk™* Atlanta, GA (2008-2012)

### **Community Outreach:**

World Chamber of Commerce: “First Annual World Chamber of Commerce Symposium” Atlanta, GA (December 2009)

World Chamber of Commerce Invited Panelist “Reasons to be Optimistic about the Future” Four Seasons Hotel, Atlanta, GA (April 2009)

Financial Planners Association Speaker “Emotions and Investment Decisions” and “Trust and Financial Advice” Long Island, New York (October 2009)

Nueva Empresa Speaker: A course on Behavioral Economics and what we can learn from the Brain, La Paz, Bolivia (December 2008)

### **Media Coverage:**

#### **Interviews and features:**

“The psychology of trust” Jeff Shore podcast (Oct 13, 2017)

“What do we need about trust?” – Behavioraleconomics.com (May 31, 2017)

“La Neurociencia, una tendencia que crece” – Nueva Economía Magazine (June 10, 2013)

“Chinese Investment in Latin America” CNN en Español, Atlanta (March 3, 2011)

“The Financial Crisis and its Aftermath” La Tercera, Santiago de Chile (July 11, 2010)

“Group Pressure” – Swiss National Public Radio interview (April 17, 2010)

“La Economía del Comportamiento” - Especial por Gerardo Bustillos, Economía (18 - 24 Mayo, 2009)

“The Teen Brain: The More Mature, the More Reckless” – *Time* magazine interview (Sept 02, 2009)

“Are the Brains of Reckless Teens More Mature Than Those of Their Prudent Peers?” *Scientific American* (Aug 25, 2009)

“How the Brain Processes Financial Advice: The Wallet – *The Wall Street Journal* (March 29, 2009)

“Ciencia y el Efecto Toyotomi” *Tendencias – La Tercera* (Santiago de Chile – 7 Nov., 2008)

“Micro-financing” – *Atlanta Journal Constitution* Sunday issue (September 2007).

“The Traveler’s Dilemma” – *Scientific American* (June 2007)

“The DR-CAFTA” – *Globalatlanta.com* (October 2006).

**Other articles/interviews:**

“Life Economic Events vs Conventional Economics” – *The Chronicle of Higher Education* (November 2008) *Emory Magazine*: Mind over Money interview (Spring 2009); *The Quadrangle Magazine* - Article on the Economics Department (Fall 2008); *The Emory Report*, Profiles of an Economist (Spring 2008); *The Emory Report*, First Person article on Immigration (Spring 2008).

**Columnist:**

*Nueva Economía* magazine, La Paz, Bolivia (January 2001-March 2003, reinstated in the summer of 2004 – 2006, and re-reinstated on January 2010 - 2012)

**Languages and other:**

I am fluent in **English** and **Spanish**, and have learned, but can’t speak **German**. I practice yoga and love sports, especially tennis.