ROBERT KLITGAARD

Robert Klitgaard is a University Professor at Claremont Graduate University, in California, where he served as President from 2005 to 2009.

Klitgaard advises countries around the world on government reform and economic strategy, and his consulting work and research have taken him to more than 35 countries in Africa, Asia, Europe, and Latin America. His recent international partners range from environmental nonprofits to Supreme Audit Authorities; from the UNDP to the World Bank; from the Government of Sonora, Mexico, to the Royal Institute for Governance and Strategic Studies in Bhutan; from the International Anti-Corruption Academy to the International Monetary Fund. He has participated in the World Economic Forum as a faculty member and as a member of the Global Agenda Council.

Before joining CGU, Klitgaard was the Dean of the Pardee RAND Graduate School, America's leading Ph.D. program in policy research, where he was also the Ford Distinguished Professor of International Development and Security. He has served as the Lester Crown Visiting Professor of Economics at Yale's School of Management and an Associate Professor of Public Policy at Harvard's John F. Kennedy School of Government, where he also was a half-time Special Assistant to Harvard President Derek Bok.

His thirteen books include:

Bold and Humble: How to Lead Public-Private-Citizen Collaboration (under review). Four case studies of local partnerships on cultural preservation, urban beautification, high-tech high schools, and local economic development provide inspiration and practical guidance for leaders around the world.

Prevail: How to Face Upheavals and Make Big Choices with the Help of Heroes (Wipf and Stock, 2022). "Too often, life is about getting by, avoiding hardship and upheaval. That is a missed opportunity. In Prevail, Robert Klitgaard masterfully lays out the hero's path to ordinary greatness by seeing all of life as a calling. We all need this book." —Arthur C. Brooks, Harvard University and New York Times bestselling author.

Adjusting to Reality: Beyond "State versus Market" in Economic Development (Routledge, 2021; originally ICS Press and International Center for Economic Growth, 1991; translated into Spanish and French), a study of policies to make markets work better, make governments work better, and close the economic gaps among ethnic groups. "Lively and highly readable ... goes beyond the abstractions of academia and the slogans of the World Bank to present a step-by-step guide to identifying problems and implementing the recommended policies." —Journal of Economic Literature.

The Culture and Development Manifesto (Oxford University Press, January 2021). With fascinating examples from around the world, this inspiring book shows how to take account of cultural diversity in reshaping economic and political development. "Highly engaging ... This is a book that only Klitgaard, with his sharp multidisciplinary lens, wealth of on-the-ground experience, and remarkable penmanship, could have pulled off." —Dani Rodrik, Harvard University

Addressing Corruption Together (Paris: OECD, 2015). How to define, measure, and combat corruption.

Tropical Gangsters II: Adventures in Development in the World's Poorest Places (Amazon Kindle KDP Select, 2013). "A must read for anyone who is concerned about the problems of endemic poverty and

understanding the forces that inhibit effective change." —Timothy Besley, London School of Economics.

High-Performance Government: Structure, Leadership, Incentives (RAND, 2005) (edited with Paul C. Light). "This sometimes sprawling but hugely insightful work is the first significant public management book about performance in the new century. It rivals John Roberts' *The Modern Firm* currently regarded by many (this reviewer included) as the best business book thus far on performance in the 21st century." —*The Public Manager*.

Corrupt Cities: A Practical Guide to Cure and Prevention (ICS Press and World Bank Institute, 2000; translated into 16 languages) (with Ronald MacLean-Abaroa and H. Lindsey Parris). "This small gem of a book ... is an exemplar of the transfer of economic principles into the practice of public management." —The Journal of Economic Literature.

Tropical Gangsters (Basic Books, 1990), a first-hand account of economic reform in Africa. Named by the editors of the New York Times Book Review as one of the six best non-fiction books of 1990 and one of the books of the century. "Has the twists and surprises of fiction. But it is not made up. A reader learns much from it about why our approaches to the Third World are often mischievous failures. In the end it even leads one to question the wisdom of the whole process we call development." —New York Times' Books of the Century.

Controlling Corruption (University of California Press, 1988; translated into 8 languages), a study of corruption and how to reduce it in the developing countries. "A most worthwhile book, both for its insights into anticorruption policies and for the academic debate about more general questions that it will certainly create." —American Political Science Review.

Elitism and Meritocracy in Developing Countries (Johns Hopkins University Press, 1986), an analysis of selection policies (including affirmative action) around the globe. "This groundbreaking book ... should be required reading for social scientists, both in universities and outside them, who are seriously interested in the important roles and impacts of education in developing countries." —Annals of the American Academy of Political and Social Sciences.

Data Analysis for Development (Oxford University Press, 1985), how to apply statistics and econometrics to policy problems in poor countries. "Stunningly good." —Richard Light, Harvard University.

Choosing Elites (Basic Books, 1985), how educational elites are and should be selected in the United States. Listed in *The Harvard Guide to Influential Books*. "One of the most comprehensive theoretical and empirical examinations ever undertaken on choosing an elite ... Klitgaard's illuminating *tour de force* leads the reader to understand the leading philosophies of elite selection, and he does so in the clearest and most thorough exposition yet composed on this subject"—*The American Scholar*

Employment

Claremont Graduate University. University Professor, 2005-present. President 2005-2009.

National University of Singapore. Li Ka-shing Distinguished Chair Visiting Professor, Lee Kuan Yew School of Public Policy, National University of Singapore, Summer 2010 and Summer 2011. Visiting professor, August 2014 and August-December 2017.

Oxford University. Visiting Scholar, Nuffield College and Blavatnik School of Government, summer 2017.

The Pardee RAND Graduate School. 1997-2005. Dean and Ford Distinguished Professor of International Development and Security.

University of Natal, Durban. 1993-1997. Professor of Economics. Head of postgraduate programs in economics (1995-1996). Fellow of the University of Natal (1996).

School of Management, Yale University. 1992. Lester Crown Visiting Professor of Economics.

University of Natal, Pietermaritzburg. 1991-2. Visiting Professor of Economics.

Centre d'Etudes et de Recherches Internationales, Paris. 1990. Visiting Scholar.

The RAND Corporation, Santa Monica. Visiting Scholar. 1988-89.

Ministry of Finance, Equatorial Guinea. 1986-1988. Economist/Administrator of an economic rehabilitation project funded by the World Bank. Worked with a team of ministers to design a structural adjustment program, reform sectoral strategies, and undertake rehabilitation projects. Managed a budget of approximately one-seventh of the country's GNP.

Kennedy School of Government, Harvard University. 1977-1984; on leave 1984-1986. Associate Professor of Public Policy and Special Assistant to the President of Harvard.

University of Karachi, Pakistan. 1975-1977. Visiting Research Professor, Applied Economics Research Centre, under the auspices of the Ford Foundation.

PUBLICATIONS

Books:

Bold and Humble: How to Lead How to Lead Public-Private-Citizen Collaboration (under review).

Prevail: How to Face Upheavals and Make Big Choices with the Help of Heroes (Wipf and Stock, 2022).

Adjusting to Reality: Beyond "State versus Market" in Economic Development (Routledge, 2021; originally ICS Press and International Center for Economic Growth, 1991; translated into Spanish and French).

The Culture and Development Manifesto (Oxford University Press, 2021).

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Monographs:

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Assessing Partnerships: New Forms of Collaboration (with Gregory F. Treverton). New Ways to Manage Series. Arlington, VA: IBM Endowment for the Business of Government, March 2003. http://businessofgovernment.org/sites/default/files/Assessing%20Partnerships.pdf

A Practical Approach to Dealing with Municipal Malfeasance (with Ronald MacLean-Abaroa and H. Lindsey Parris). UMP Working Paper Series 7, Urban Management Programme (Nairobi: UNDP/UNHCS (Habitat)/World Bank, May 1996).

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Institutional Reform and the Challenges Facing South Africa, IRIS Research Report #112, Center for Institutional Reform and the Informal Sector, University of Maryland, June 1994.

Dealing with Corruption and Intimidation in Criminal Justice Systems: Cases and Materials, ed. Philip Heymann and Robert Klitgaard (Harvard Law School, 1991).

Exploring the Neglected: Hawkers and Peddlers in Karachi (with others) (University of Karachi, 1977).

Controlling Exports on National Security Grounds (with Graham Allison and Richard Huff) (U.S. Government Printing Office, 1975).

Pricing and Recoupment Policies for Commercially Useful Technology Resulting from NASA Programs (with others), R-1671-NASA (The RAND Corporation, 1975).

National Security and Export Controls, R-1432-ARPA/CIEP (The RAND Corporation, 1974).

Achievement Scores and Educational Objectives, R-1217-NIE (The RAND Corporation, 1974).

A Statistical Search for Unusually Effective Schools (with George Hall), R-1210-CC/RC (The RAND Corporation, 1973).

Articles and Chapters:

"Hermits, Addicts, and Heroes," *The International Journal of Religion and Spirituality in Society* 10, no. 1 (March 2020): 29-40. doi:10.18848/2154-8633/CGP/v10i01/29-40.

"Geography, Climate, and Genes in Development Studies," *The World Bank Economic Review*, 34, Suppl 1 (February 2020): S46-S51. (with Johannes Fedderke and Valerio Napolioni). DOI 10.1093/wber/lhz034

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"Social Integration and Disintegration: An Exploratory Analysis of Cross-Country Data," (with Johannes Fedderke) World Development, Vol. 23, No. 3 (March 1995).

"Assessing the Importance of Culture for Governance," *Africanus: Journal of Development Alternatives*, Vol. 25, No. 1 (1995).

"Do Better Governments Have Faster Growth?" *Politikon: The South African Journal of Political Studies*, Vol. 21, No. 2 (December 1994).

"From Insight to Ideology," Theoria: A Journal of Social and Political Theory, 83/4 (October 1994).

"Bribes, Tribes and Markets That Fail: Rethinking the Economics of Underdevelopment," *Development Southern Africa*, Vol. 11, No. 4 (November 1994).

"A Framework for a Country Programme against Corruption," in *Accountability and Transparency in International Economic Development*, ed. Fredrik Galtung (German Foundation for International Development (DSE), 1994), pp. 55-74.

"Taking Culture into Account: From 'Let's' to 'How'," in *Culture and Development in Africa*, ed. Ismail Serageldin and June Tabaroff (Washington, D.C.: The World Bank, 1994); published simultaneously in French.

"Beginning at the End: An Approach to Reform in Higher Education" *Theoria: A Journal of Social and Political Theory*, 81/2, October 1993. Shorter versions have been published in *Democracy in Action*, Vol. 8, No. 1 (February 1994), *SAAD News* (1993), *HSRC Bulletin* (1993), and as IRIS Working Paper #114, University of Maryland, June 1994.

"What If We Knew All About Cultures?" Critical Arts, Vol. 6, No. 2 (1993).

"Poisonous Texts," Negotiation Journal, Vol. 8, No. 3 (July 1992).

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"On Culture and Development," *Theoria: A Journal of Social and Political Theory*, No. 78 (October 1991).

"Political Corruption: Strategies for Reform," *Journal of Democracy*, Vol. 2, No. 4 (Fall 1991); reprinted in *The Global Resurgence of Democracy*, ed. Larry Diamond and Marc F. Plattner (Baltimore: Johns Hopkins University Press, 1993).

"Gifts and Bribes," in Strategy and Choice, ed. Richard Zeckhauser (Cambridge: MIT Press, 1991).

"Adjusting to African Realities," The Wilson Quarterly, Vol. XV, No. 1 (Winter 1991).

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"On the Emergence of Public Policy Studies and Implications for Comparative Work," in *Public Policy and Policy Analysis*, ed. S. R. Ganesh *et. al.* (New Delhi: Sage, 1985).

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"Managing the Fight Against Corruption: A Case Study," *Public Administration and Development*, Vol. 4, No. 1 (Spring 1984).

"Overcoming Ethnic Inequalities: Lessons from Malaysia" (with Ruth Katz), *Journal of Policy Analysis and Management*, Vol. 2, No. 3 (Spring 1983); reprinted in *Policy Studies Review Annual, Vol. 7*, ed. Ray C. Rist (New Brunswick: Transaction, 1985).

"Education on the Auction Bloc: An Admissions Fable," Change, Vol. 15, No. 2 (March 1983).

"The Economics of Teacher Training: An Exploratory Data Analysis" (with others), *Pakistan Journal of Applied Economics*, Vol. 2, No. 2 (Summer 1982).

"Integrating Public Services for Rural Development: A Policy Framework," *Philippine Journal of Public Administration*, Vol. 26, No. 2 (April 1982).

"On Reviewing International Studies," Journal of Higher Education, Vol. 52, No. 2 (1981).

"Regression without a Model" (with Sadequa Dadabhoy and Simin Litkouhi), *Policy Sciences*, Vol. 13, No. 1 (1981).

"Why International Studies? A Prologue," *Change*, Vol. 13, Nos. 1-2 (Jan./Feb. 1981); reprinted in *NAFSA Newsletter*, National Association for Foreign Student Affairs, Vol. 32, No. 7 (June 1981).

"Support for Young Investigators," Bulletin of the Atomic Scientists, Vol. 36, No. 10 (December 1980).

"Government Support and Young Academics," Change, Vol. 12, No. 6 (September 1980).

"Merit and Admissions Policy: Case Studies from Pakistan" (with others), *Comparative Education Review*, Vol. 23, No. 2 (June 1979).

"Cognitive Equality and Educational Policies: An Example from Pakistan" (with Sadequa Dadabhoy and Simin Litkouhi), *Pakistan Development Review*, Vol. XVIII, No. 1 (Spring 1979).

"Historical Perspectives on Export Controls," in *Integrating National Security and Trade Policy: The United States and the Soviet Union*, ed. Dana Mead (West Point: U.S. Military Academy, 1978).

"Sending Signals," Foreign Policy, No. 32 (Fall 1978).

"Identifying Exceptional Performers," Policy Analysis, Vol. 4, No. 4 (Fall 1978).

"Justifying Basic Research in Education," Minerva, Vol. XVI, No. 2 (Summer 1978).

"A Statistical Search for Unusually Effective Schools," in *Statistics and Public Policy*, eds. William Fairley and Frederick Mosteller (Reading: Addison-Wesley, 1977).

"On Assessing a Gift Horse," International Development Review, No. 4 (1975).

"Are There Unusually Effective Schools?" (with George Hall), *Journal of Human Resources*, Vol. 10, No. 1 (Winter 1975).

"Going Beyond the Mean in Educational Evaluation," Public Policy, Vol. 23, No. 3 (Winter 1975).

"Measuring Technological Change: Comments on a Proposed Methodology," *Technological Forecasting and Social Change*, Vol. 6, No. 4 (Fall 1974).

"Institutionalized Racism: An Analytical Approach," *Journal of Peace Research*, Vol. 8, No. 1 (1972); reprinted in *Racial Conflict, Discrimination, and Power: Historical and Contemporary Studies*, eds. William Barclay, Krishna Kumar, and Ruth P. Simms (New York: AMS Press, 1976).

"Observations on the Peruvian National Plan for Development, 1971-1975," *Inter-American Economic Affairs*, Vol. 25, No. 3 (Winter 1971).

"The Dual Labor Market and Manpower Policy," Monthly Labor Review, Vol. 71, No. 11 (1971).

"Gandhi's Nonviolence as a Tactic," Journal of Peace Research, Vol. 7, No. 2 (1971).

Selected Other Articles:

"Thomas C. Schelling's Contributions to Policy Analysis," Building State Capability, Harvard University, December 2016. https://buildingstatecapability.com/2016/12/16/thomas-c-schellings-contributions-to-policy-analysis/

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"What Can Citizens Do about Corruption?" Trefoil, Vol. 59, No. 2 (July 1993)

"On Frying Big Fish," Optima, Vol. 19, No. 2 (October 1993).

"Making Governments and Markets Work Better," Economic Reform Today, Fall 1992.

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"Should Seminarians Be Deferred?" Christian Century, Vol. 86, No. 17 (April 1969).

Teaching Cases:

Author or supervisor of more than twenty teaching cases.

EDUCATION

A.B. (philosophy), Harvard College.

M.P.P., Kennedy School of Government, Harvard University.

Ph.D. (public policy), Harvard University.

MISCELLANEOUS

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